MindQuad®
Solutions Private Limited
"We Synchronize Your Business"

"Embrace The Power Of Technology, With World's Leading Solutions"

SYNCHRONIZING OPERATIONS,
OPTIMIZING EFFICIENCY

Microsoft Gold Partner | **SAP** Silver Partner

Case Study
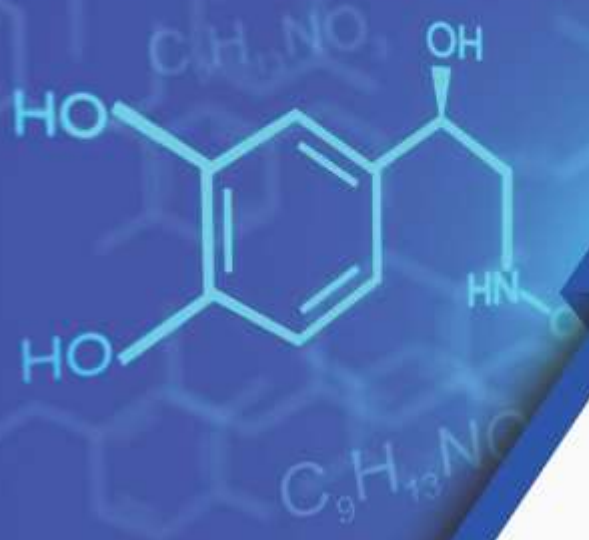
A leading Pigments Manufacturer from Gujarat, India

- Finance
- Sales
- Purchase
- Inventory
- Planning
- Production
- Quality
- Delivery
- Analytics

Introduction

Client is one of the world's leading Pigments producers, with presence in over 40 countries and annual revenues exceeding 100 million USD.

With a strong pan-India presence and footprints across africa, Asia, Asia Pacific and the Middle-East, They aim to paint each and every corner of the world. Their range of Organic, Inorganic and Phthalocyanine pigments have a versatile application across Paints, Plastics, Printing Inks and Rubber industries.
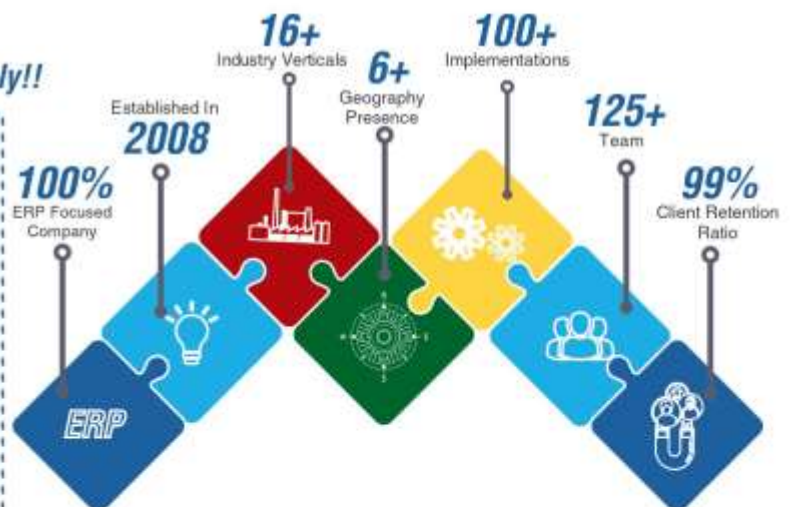
Previously Used Solution

Previously they were using a custom developed ERP tailored as per their business process.

Proposed Solution

SAP Business One   **Microsoft SQL Server**

About MindQuad:
Digital Transformation - Efficiently and Effectively!!

MindQuad Solutions Pvt. Ltd. is a solution centric company driven by sheer ethics and integrity using cutting edge technologies to deliver the cost effective, predictive, consistent, reliable and flexible solutions. We aim to be a one stop solution company leveraging best of SAP & Microsoft Dynamics technologies and delivering the best fit solution to our clients. We strive to become a partner for our clients rather than just another IT vendor and be an integral part of their success story in business growth.

100% ERP Focused Company
Established in **2008**
16+ Industry Verticals
6+ Geography Presence
100+ Implementations
125+ Team
99% Client Retention Ratio

ERP

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• Enterprise Solutions • Consulting Services • Implementation

Challenges Encountered

- Lack of integration resulted in lack of transparency in business and hereby more manual work

- The group's business ranges from pigments to forays in digital textile printing ink, construction chemicals, textile auxiliaries and garment manufacturing. They must compile data from more than different sources to consolidate information across business units.

- There was no integration of the ERP with any third-party tools, utilities, websites etc. Hence the real time data communication needed, and optimization were not feasible.

- Due to absence of Quality Management, the quality checking of purchase materials and quality verifications of manufactured finished goods was not being managed.

- They have business across the world but there were no feasibilities to manage the import and export related transaction in system.

- Difficulty in creating reports and audit trails that would comply with governments requirements. Due to these challenges' management is not able to get the analytical reports required for making Macro & Micro level decisions for the organisation.

- Aside from all due to rapid growth in business old systems were unable to handle the volumes and the growing complexities.

Recommendation:

The client is currently selling Items by different variants wise, however the production of goods is without variant.

We hereby recommended a customization to produce the Finished goods variant wise. Also, it was suggested to maintain the variant wise BOM which will be attached with Item Variant.

"An Integrated dealer portal allows you to get dealer order directly into your ERP"

Solution Addressed

- Initially the system, SAP Business One 8.8 was implemented in 2011, which was later upgraded to SAP Business One 9.3.

- To overcome their typical business challenges, we developed some very efficient web-based functionalities that were integrated with the base system for real time transactions.

- Quality Management tools were implemented to ensure high customer loyalty, thus better business, increased cash flow, satisfied employees, healthy workplace and so on.

- Also, an EXIM Add-On was enhanced which helped to manage export import document, LC tracking and staying updated with current government policies like Drawback, MIES, etc export incentives.

- One of the highlighting factors which we developed is a web-based dealer portal which allowed dealer to place order online through a portal that is finally integrated with the base system to maintain smooth business transition. With the help of portal, order placing, and tracking becomes easier for dealers that brings full visibility and in turn enhanced customer satisfaction.

Project Highlights

- ✓ Development of web-based dealer portal and its integration with SAP Business One for online order processing.

- ✓ Implementation of Quality Management Module for delivery of quality of product, customer satisfaction and better business process.

- ✓ EXIM module implementations.

Analytical Aid

- ✓ Various custom developed reports
- ✓ Purchase Extract Report
- ✓ Purchase Register Report for analysis for GST.
- ✓ Vendor Ledger report to check the applied entry.
- ✓ Inspection data sheet and receipt.

Client Speaks

We got a traceability of our secondary sales through the dealer management solution and MindQuad helped us to automate payment processes through Bank Payment Gateway Integration and Digital Signatures with SAP Business One at the core.

*- **Managing Director***